

# PRODUCERS

## Livestock

Vol. 64, No. 2  
March 2026

Livestock News  
Marketing ■ Credit ■ Commodities

# THE REAL NEW YEAR STARTS NOW!

March seems to be the time when the new year really gets going. Calves are on the ground, planting is on the mind and college basketball is on the TV. January might signal the start of the calendar year, but in our industry, this is when the pace truly picks up.

Since 1936, Producers Livestock has remained committed to serving producers with integrity, transparency and a producer-first mindset. As we celebrate 90 years in business, we're honoring the relationships, trust and shared hard work that continue to move this industry forward.

Our 2026 Regional Summits are in full swing, and each will feature a refreshed agenda and a live, interactive panel discussion hosted by the Producers Livestock team and designed



**By Tim Meyer**  
President, CEO  
Producers Livestock Marketing Association

entirely around you. Join us for a guided panel built on the real-life scenarios we're seeing across operations today, followed by an open Q&A.

Bring your toughest questions, your day-to-day challenges and the ideas you've been wanting to explore for your operation.

Our team will be there to provide real insight, practical guidance and solutions you can put to work right away.

You'll have direct access to the same experienced profes-

sionals you work with every week — the people that truly know your markets, your livestock and your goals. If you've ever wanted a free sounding board, a second opinion or a

sharper strategy, these summits are your chance!

Whether you're a long-time customer or new to Producers Livestock, we hope you join us for an evening of conversation, connection, and, of course, a good meal.

Each event will begin at 5:30 p.m. with time to gather and visit, followed by supper at 6 p.m. and a panel of Producers Livestock experts and industry speakers to close out the evening. Scan the QR code below with your cell phone camera

to register.

If you're unable to attend, know that our team is always available to support you and your operation in any way we can. As nicer weather approaches and schedules tighten, input demands narrow and the need for strong marketing strategies ramps up.

Spring is nearly here, and we're ready to get rolling right alongside you.



### 2026 Regional Summit Locations & Dates:

Broken Bow, NE	One Box Convention Center	Wednesday, March 11
Norfolk, NE	District Event Center	Thursday, March 12
Sigourney, IA	Enchanted Events Venue	Wednesday, March 18
Manchester, IA	Community Center	Thursday, March 19
Exira, IA	Exira Event Center	Wednesday, March 25
Holstein, IA	Cobblestone Inn & Suites	Thursday, March 26
Watertown, SD	Watertown Event Center	Wednesday, April 8
Lakefield, MN	Horse Barn & Hunt Club	Thursday, April 9

## SUPPORTING EACH GENERATION OF AGRICULTURE: THE PAST, TO PRESENT AND INTO THE FUTURE

At Producers Livestock Credit Corporation (PLCC), supporting producers through changing markets and challenging times isn't new — it's how we were founded.

PLCC was formed in 1931, during the aftermath of the Great Depression, to serve producers who needed support to keep their operations going when options were limited.

While our role as a lender today looks very different from where we started, the purpose remains the same: helping producers stay financially strong and positioned for the future.

Right now is one of the busiest times of the year in our credit office.

Many producers are updating balance sheets, renewing their operating lines with their local banks, and in turn, completing their annual renewal with PLCC.

At the same time, tax season is in full swing, and many operations are pulling together financial information for their accountants and tax advisors.

In addition to all of this, PLCC is also in the middle of audit sea-



**By Keith Meiergerd**  
Vice President, credit department  
Producers Livestock Credit Corp.

son. Each spring, auditors from our lender, CoBank, review customer files to ensure our lending practices and documentation meet their standards.

While audits are an important part of our business, they also serve as a good reminder for producers to take time to audit your own financials as well.

Having organized, accurate and up-to-date records doesn't just support your relationship with your lender(s), it supports your own decision making on your operation.

Taking time to check in on your numbers, confirm your inventory and understand your financial position helps make renewals smoother, and as cattle prices fluctuate, it is more important than ever to know your breakeven and understand just how much risk your balance sheet can support in order to protect the assets you've worked so hard to build.

Knowing where your operation

## RETIREMENT SPOTLIGHT: CONNIE SPONDER

After more than two decades of dedication to our hog customers and our team, Connie Sponder will retire at the end of March.

This spring marks 23 years with our company and a career that has spanned five decades in the livestock marketing industry.

Many of our hog customers know Connie as the dependable voice on the other end of the phone and the person who makes sure settlements are handled accurately and on time. Connie manages our hog settlements and is responsible for writing the checks for your hogs and hedge gains, an important role that requires precision, trust and consistency every single day.

Before coming to Producers, Connie spent 26 years working at the historic Sioux City Stockyards. She began her career in 1976, right out of high school, with the Switzer-Beeson commission firm. Over the years, as commission firms changed and merged, Connie remained a constant presence at the stockyards, eventually working for the Stockyards Company until the facility closed in 2002. After taking a short break, Connie jumped right in at Producers Livestock in March of 2003.

One thing Connie is known for is her genuine enjoyment of the work she does. She says she never gets bored and considers herself lucky to be someone who has truly enjoyed coming to work each day. From working with customers to communicating with packers, Connie values the relationships built over the years and still looks forward to seeing how many hogs are settled each day and the total paid out to producers.



As a company, Producers is saying goodbye to a truly dedicated member of our team. Connie's presence has made a lasting impact on our hog marketing department and on the people she has worked with for decades.

As Connie transitions into retirement, her responsibilities are being transitioned to the rest of the pork team, and they are fully prepared to continue providing the same reliable service our hog customers have come to expect. Connie has helped build strong processes and relationships over the years, and those standards of service will continue moving forward.

We encourage our hog customers to take a moment to call the office and wish Connie well before she departs at the end of March. It would mean a great deal to her to hear from the producers she has worked alongside for so many years.

Thank you, Connie, for 23 years of commitment to Producers Livestock and for a career built on service to livestock producers. We wish you a happy, healthy and well-earned retirement!

## Producers Services Directory

### General Office

Delivery address: 4809 S 114th St, Omaha, NE 68137-2308  
Mailing address: PO Box 45978, Omaha, NE 68145-0978  
Office: (402) 597-9189 Fax (402) 597-9505

Email: plma1@plmcoop.com www.producers-livestock.com

Contact	Extension
Tim Meyer, President	1115
Mike Sila, Senior VP	1106
Garette Long, Treasurer	1104
Deb Engler, Secretary	1100

Support staff:	
Aric Ellinghuysen, IT Director	1111
Brittnee Hytrek, Financial Operations Specialist	1114
Mick Jackson, Marketing Settlements	1105
Becky Jensen, Marketing Settlements	1109

### PLCC Financial Services

Financing for Livestock - Operating  
Office: (402) 597-9189 Fax: (402) 597-9505

Contact	Mobile	Extension
Howie Heckenlively, SVP	(402) 206-5031	1103
Bart Thoreson	(712) 790-9995	1112
Darrell Ziola	(402) 657-0598	1117
Ryan Power	(402) 507-7790	1110
Keith Meiergerd	(402) 432-8292	1108
Brady Read	(515) 574-9367	1113
Jim Hushka	(402) 452-8356	1133
Ethan Varilek		1132
Tina Fettes		1101
Emily Manthei		1116
Nick Buelt		1118
Mike Sievers, Field Insp.	(712) 260-4239	2200

### Commodity Services

Brokerage Services and Consulting on  
Hedging - Options - Hedge Contract Programs - LRP  
Producers Commodities LLC  
Office: (712) 274-0539

Contact	Mobile	Extension
Verna Bennett		1129
Alex Gerdes	(515) 777-9151	1128
Kyle Krager	(712) 251-9477	1125
Stacy Raasch	(712) 369-0781	1131
Chris Reifenberger	(515) 350-3386	1130
Zachary Tindall	(712) 541-9992	1126

### Producers Livestock Services

#### Producers Beef Programs

Country Direct Feeder Cattle Sales  
Feeder Cattle Buying - Fed Cattle Sales  
Office: (402) 597-9189

Nebraska	City	Mobile
Emmet Caldwell	Lincoln	(402) 224-0205
Ed Heusinkvelt	Lexington	(308) 325-0227
Steve Maloley	Kearney	(308) 325-0165
Vance Whitehill	Stapleton	(308) 636-8114
Matt Wilken	Bertrand	(308) 991-5944
<b>South Dakota</b>		
Claude Forbes	Woonsocket	(605) 350-0366
Jake Hopwood	Neligh, NE	(308) 627-4828
Mark Johnson	Centerville	(605) 212-2387
<b>Minnesota</b>		
Mike V Million	Marshall	(507) 829-1394
<b>Iowa</b>		
Jon Baker	Harper	(319) 461-5900
David Herbold	Lawton	(712) 899-9560
Scott Hodne	Manning	(712) 299-7696
Joe Hoffmann	Dunlap	(712) 647-8361
Bob Pallardy	Williamsburg	(319) 330-1315
Dave Waterhouse	Manchester	(563) 920-2082
Justin Wessel	Manchester	(563) 690-8472
<b>Missouri</b>		
Dave Bryan	Windsor	(660) 815-0815
Mike Million	Oregon	(308) 325-5274
<b>Wyoming</b>		
Slim Cook	Cody	(307) 272-2024
<b>California</b>		
Luke Stevens	Marshall	(707) 953-4879

#### Producers Pork Programs

Premium - Based Marketing - Supply Agreements  
Office: (712) 274-0536

Contact	Mobile
Noland Johnson, Senior VP	(641) 990-0467
Tim DeLance	(712) 660-1199
Jason Goodwin, settlements	office: (712) 274-0536
Bill Nielson	(605) 310-4664
Jeremy Schram, settlements	office: (712) 274-0536

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# FETTES HONORED AS 'PRIME PERFORMER'

At Producers Livestock, it's not just our services that set us apart — it's the people behind them. This is exactly why we are proud to recognize Tina Fettes as this quarter's Producers Prime Performer.

Tina started at Producers Livestock in November of 2012 in the Credit Department as our loan accounting specialist, and from the beginning she has embraced and taken pride in her role, and that mindset has never changed.

If you've had the pleasure of working with Tina, you know she truly puts customers first. If she doesn't have an answer right away, she will find it.

Her commitment to customer service and her outstanding work ethic is shown in every interaction, both with our customers and with our team internally.

Over the past year, Tina has gone above and beyond as our Credit Department transitioned to a new software system. She stays late in the evenings when necessary, works through challenges as they come up, and consistently makes sure the job is done right, without complaint.

Her positive attitude is not just reserved for customers, as she consistently brings that same support and energy to



her coworkers as well.

Tina makes a point to tie up loose ends before she leaves each day, so nothing becomes someone else's problem tomorrow.

Kind, conscientious, caring, thoughtful, aware, selfless, personable, upbeat and positive are all words our team uses to describe Tina.

She is one of the politest and genuinely kind individuals many of us have had the privilege to work with, and her steady presence makes a real difference across our organization.

While her professionalism and heart for people set her apart, there is one other thing she's become known for over the years: her chocolate chip cookies.

Anyone who has been lucky enough to try them will tell you, they've become a bit of a legendary treat around the Omaha office.

We are proud to recognize Tina as this quarter's Producers Prime Performer. Our organization is better because of the care, consistency and positivity she brings to Producers Livestock every single day.

## SUPPORT

■ FROM PAGE 1

stands today fosters a mutual understanding with your lender and puts you both on the same page when planning for what's next.

At PLCC, we are proud to serve as a long-time financial partner for producers and local banks. From our beginnings during one of agriculture's most difficult periods to the modern credit services we provide today, at a time when funds needed to operate a livestock operation are at unprecedented levels, our focus has always been on helping operations continue to grow and remain viable for the next generation of agriculture.

Speaking of the next generation, National FFA week was Feb. 21-28.

Having a daughter currently involved in FFA in Nebraska, I am reminded of how bright the future is for agriculture. In Nebraska, these young individuals are competing in district events in preparation for their state convention at the end of March.

Having attended some of these events, it is easy to see how intelligent and talented these

students are. They demonstrate leadership and public speaking skills that are very impressive in their speeches and presentations related to agriculture.

I would encourage anyone to attend a FFA event and support the future generation of agriculture and see what they have been working on.

Producers Livestock also has its own program that supports the next generation of livestock producers.

Producers Livestock's Next Gen Network was developed to provide a community for producers who are the next generation of decision makers and leaders on their operation. This network is a community of forward-thinking individuals who harness the power of innovation, industry expertise and collaboration to face challenges and embrace opportunities that come with being a modern livestock producer. If you are interested in joining or know someone who would benefit from this program, please give us a call.

As spring approaches, we wish the cow-calf producers good luck as they continue calving or are getting ready to start. Stay safe, watch your back and get rid of the mean ones.

### RECEIVE WEEKLY MARKET COMMENTARY FROM OUR EXPERTS!

Sign up to receive weekly Market Commentary  
from our commodities experts!

Scan this QR code to sign up TODAY!



# CATTLE MARKET MOVERS EARLY IN 2026

Since the first of the year, cash fed cattle prices in the U.S. have climbed steadily to record levels, driven by historically tight supplies and strong beef demand.

In early January, cash fed cattle were generally trading in the low \$230s live and mid-\$360s dressed, but persistent declines in cattle-on-feed and one of the smallest national herds in decades have pushed prices sharply higher.

By mid-February, negotiated cash trade in Nebraska and Iowa was \$244-\$246 per hundredweight amid limited negotiated trade volumes.

During the third week in February, packers competed aggressively for available cattle, elevating the prices to new highs with prices reaching \$249 per hundredweight in Nebraska.

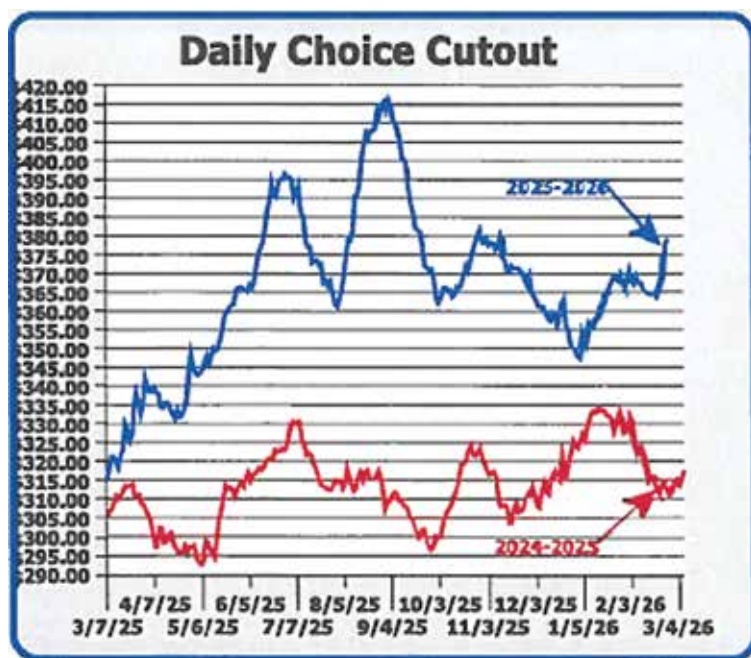
This sustained strength since January reflects deep supply constraints and underpins strong fundamentals in the fed cattle market.

Since the beginning of the year, cattle slaughter rates have shown a slowdown as packers respond to high cattle prices and tight cattle supplies. USDA slaughter data and industry reports indicate that weekly, federally inspected cattle slaughter totals through the week ending Feb. 21 are 10.3% below year-ago levels.

During the third week in February the weekly slaughter dropped to 516,000 head. Total beef production year to date is



**By Mike Sila**  
Senior Vice President, Beef Department  
Producers Livestock Marketing Association



Data Source: USDA

8.2%, or 288.3 million pounds less than a year ago. Some of this pullback appears to be a conscious effort by meatpackers to slow the kill pace, support boxed beef prices and protect processing margins amid record-high fed cattle costs.

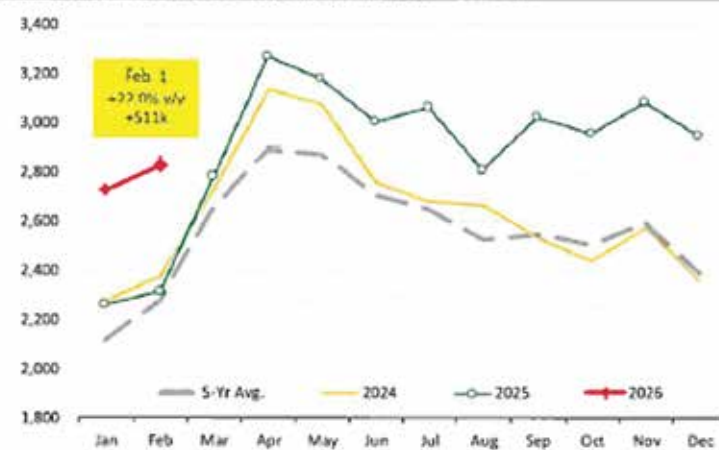
Packers facing squeezed margins due to paying historically high cash cattle prices have been less aggressive in

building slaughter inventories. This contributes to a reduced slaughter pace compared with typical seasonal levels, even as they balance tight supplies and strong beef demand.

Boxed beef cutout values have seen support recently, reflecting tight cattle supplies and restrained slaughter rates.

In early February, the weekly Choice boxed beef cutout

INVENTORY OF CATTLE THAT HAVE BEEN ON FEED FOR 150 DAYS OR MORE  
Calculated using the USDA Monthly "Cattle on Feed" Report



WEEKLY STEER AND HEIFER SLAUGHTER, '000 HEAD



was averaging around \$368-\$369 per hundredweight. It spent most of mid-February trading between \$364-\$367.

The larger cuts in slaughter rates finally showed up on Feb. 24, propelling boxed beef prices \$8.21 per hundredweight higher, closing at \$377.43. The boxed beef cutout will continue to look for support from the upcoming grill-

ing season, tightened slaughter rates and strong domestic consumer demand.

As opportunities arise throughout this spring, please reach out to your Producers Livestock beef agent or commodity broker to assist you with your price risk management strategy.

Thank you for the opportunity to be a part of your team.

# SLAUGHTER CATTLE BASIS UPDATE AND WHY IT MATTERS



**By Kyle Krager**  
Vice President  
Producers Commodities, LLC

Northern cash cattle traded between \$243 and \$244 per hundredweight during the week of Feb. 27, reflecting a \$3-\$4 decline from the previous week.

Several factors likely contributed to packers securing cattle at lower money. Some cattle feeders were uneasy about the potential strike at the JBS plant in Greeley, Colorado, while others were watching geopolitical tensions involving the U.S. and Iran.

However, the most influential factor appears to have been the favorable basis available to feedlots hedged on the April Live Cattle futures contract.

## Understanding Basis and Its Impact

Basis plays a central role in

risk management for producers using futures and options. It doesn't matter if we talk about cattle, hogs, corn or soybeans — basis determines the final price you receive.

Basis is the difference between the local cash market and the corresponding futures contract price. Cash over futures is a positive basis which improves your final hedge price. Cash under futures is a negative basis and deducts from your hedge price.

A recent example illustrates this clearly:

- Sold April Live Cattle futures at \$230.
- Sold cash cattle on Feb. 27 at \$243.
- Bought back April Live Cattle futures at \$237.
- Resulting basis: \$6.

PRODUCTION LIVESTOCK											
MIDWEST SLAUGHTER STEER BASIS											
DELIVERY PERIOD	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	5-YR. AVG.
JAN 1-15	(\$1.21)	\$1.60	\$2.00	(\$1.22)	(\$1.28)	(\$3.28)	\$0.99	\$0.69	\$3.65	\$5.52	\$1.78
JAN 16-31	(\$1.86)	\$2.03	\$0.50	(\$2.03)	\$0.02	(\$4.75)	(\$0.80)	(\$0.85)	(\$0.26)	\$6.03	(\$0.64)
FEB 1-15	(\$2.94)	\$2.24	(\$0.16)	(\$0.84)	\$0.39	(\$2.70)	(\$1.57)	(\$1.97)	(\$2.22)	\$5.42	(\$2.08)
FEB 16-EXP.	(\$3.20)	\$0.92	\$0.21	(\$1.74)	\$0.34	(\$1.77)	\$0.86	(\$1.38)	(\$2.43)	\$4.62	(\$0.76)
MAR 1-15	(\$1.11)	\$10.78	\$6.03	\$0.18	\$5.79	(\$5.07)	\$1.31	\$0.69	(\$2.51)	\$2.53	(\$0.17)
MAR 16-31	\$0.77	\$12.44	\$8.47	\$0.88	\$13.27	(\$3.35)	\$0.83	\$1.74	\$2.93	\$4.99	\$1.83
APR 1-15	\$2.30	\$6.93	\$5.65	\$2.21	\$11.27	\$0.30	\$2.51	\$5.12	\$7.10	\$5.91	\$4.51
APR 16-EXP.	\$0.04	\$3.60	\$2.47	\$1.97	\$7.99	\$2.27	\$4.46	\$6.46	\$1.97	\$3.08	\$3.27
MAY 1-15	\$6.17	\$15.15	\$18.08	\$9.37	\$8.12	\$3.13	\$11.69	\$13.46	\$9.78	\$12.93	\$11.47
MAY 16-31	\$7.49	\$10.20	\$7.92	\$5.42	\$15.36	\$3.14	\$9.31	\$13.27	\$8.28	\$16.80	\$10.29
JUN 1-15	\$7.76	\$5.62	\$5.15	\$7.35	\$10.58	\$3.05	\$6.69	\$11.11	\$7.51	\$14.67	\$8.44
JUN 16-EXP.	\$2.80	\$1.17	\$0.31	\$4.51	\$3.79	\$2.85	\$10.03	\$5.72	\$7.85	\$12.16	\$7.87
JUL 1-15	\$8.12	\$3.69	\$2.88	\$6.86	(\$1.00)	\$3.25	\$11.35	\$5.97	\$14.26	\$19.89	\$10.53
JUL 16-31	\$3.71	\$3.53	\$3.04	\$6.53	(\$2.14)	\$2.69	\$5.98	\$6.91	\$11.11	\$14.75	\$8.00
AUG 1-15	\$1.37	\$3.65	\$1.89	\$7.09	(\$0.43)	\$4.77	\$5.46	\$7.89	\$10.73	\$9.37	\$7.57
AUG 16-EXP.	\$0.94	\$1.02	\$0.52	\$4.26	(\$0.07)	\$4.20	\$5.54	\$6.58	\$3.71	\$4.90	\$4.88
SEP 1-15	\$2.75	(\$1.55)	(\$2.81)	\$3.70	(\$2.80)	\$0.90	(\$1.02)	\$0.34	\$5.03	\$6.43	\$2.09
SEP 16-30	(\$1.39)	(\$1.83)	(\$3.43)	\$1.42	(\$2.47)	\$0.75	\$0.09	(\$4.12)	\$2.83	\$2.24	\$1.03
OCT 1-15	(\$0.84)	(\$2.22)	(\$4.18)	(\$0.95)	(\$1.51)	(\$1.78)	\$0.94	\$0.33	(\$0.43)	(\$3.58)	(\$0.63)
OCT 16-EXP.	(\$1.05)	(\$0.42)	(\$3.26)	(\$1.57)	(\$1.32)	(\$0.03)	\$1.35	\$4.75	\$0.18	(\$1.24)	\$0.50
NOV 1-15	(\$1.14)	(\$1.58)	(\$3.02)	(\$5.02)	(\$3.12)	(\$1.46)	\$1.00	\$3.67	\$3.22	\$3.92	\$2.71
NOV 16-30	(\$0.55)	(\$1.11)	(\$1.66)	(\$3.39)	(\$1.81)	\$0.40	\$2.43	\$3.90	\$0.25	\$1.75	\$1.53
DEC 1-15	(\$1.72)	\$1.80	(\$1.19)	(\$1.53)	(\$1.76)	\$1.95	\$3.00	\$3.67	\$2.16	(\$3.38)	\$2.37
DEC 16-EXP.	(\$1.08)	(\$0.43)	(\$0.96)	(\$1.52)	(\$3.07)	\$0.82	\$0.51	(\$0.34)	\$3.25	(\$0.86)	\$0.33

• Net Price: \$236, which is \$6 above the original hedge. This favorable basis strongly influenced marketing deci-

sions for the week.

## Why Basis Matters

Once a producer has estab-

lished a hedge, basis becomes the primary remaining

SEE BASIS ON PAGE 4

## SCIENCE FOUND A SOLUTION FOR PRRS ... WHERE DO WE GO FROM HERE?

The pork industry has evolved dramatically since many of us were kids. Target weights have increased by more than 50 pounds, thanks to genetic advances that allow bone structure to support that additional weight efficiently.

We no longer purchase feeder pigs from sale barns, and independent farrow-to-finish operations have nearly disappeared.

Over time, investor-backed and owner-operated sow units have largely taken over the farrowing side of the industry. In many cases, these units now overlap geographically with finishing operations.

Over the past several years, that overlap has contributed to ongoing health challenges that are not easily overcome and have placed significant financial strain on pork producers.

At the same time, the U.S. pork industry has become increasingly reliant on weaned and feeder pig imports from



**By Noland Johnson**

Senior Vice President, pork department  
Producers Livestock Marketing Association

Canada. Much of this is due to Canada's ability to maintain healthier herds, while the U.S. continues to struggle with keeping PRRS out of our swine population.

The numbers clearly show the growth in pigs coming south to support our finishing sector and keep barns full.

However, this does not feel like a sustainable long-term solution for our industry.

It may be time to better educate consumers on the benefits of PRRS-free animals. As an industry, we have often focused on treating the problem rather than preventing it.

Today, there are solutions available that allow us to

raise animals with resistance to PRRS. If complete elimination of the virus remains out of reach, we may need to communicate why producing pork from PRRS-resistant animals is both a safer and more cost-effective solution in the United States.

Reducing the impact of PRRS lowers medication use, decreases mortality rates and improves overall herd health.

We frequently hear that consumers are concerned about how livestock are raised.

Transparency matters, and consumers want to understand where their food comes from and how animals are cared for.

### Canadian weaned pigs sold to the U.S. in February

Week ending	
2-25-22	13.7%
2-20-23	22.5%
2-19-24	50.6%
2-21-25	53.3%
2-20-26	43.6%

Most want clean, well-cared-for animals, and beyond that, they are focused on quality and overall cost. Healthier animals support both.

On another note, the Midwest has experienced unseasonably warm temperatures. I don't recall seeing fieldwork happening in February like I did this year.

It may be difficult to hold back, but keeping seed in the bag until the calendar says it's time to go is still wise advice

— even if it falls on a few deaf ears.

Lastly, keep a close eye on lean hog prices. Not many years have offered this type of pricing strength heading into the fall and winter months.

Take advantage of the opportunity while it's here, because markets have a way of changing quickly for reasons outside of our control.

As always, we appreciate your business and the hard work you put in every day.

## BASIS

■ FROM PAGE 3

variable to manage. Seasonal basis tendencies and historical averages help estimate expected cash prices for future delivery periods.

Our team routinely incorporates the five-year average basis when evaluating hedge opportunities and projected profitability.

Please see the 5-year average slaughter cattle basis table on

page 3, which breaks down the delivery periods into 2-week periods throughout the year.

If you have any questions about basis or want to talk about various risk management strategies for your operation, give us a call. Our team is committed to providing informed guidance and helping you navigate market volatility.

#### RISK DISCLAIMER

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# LRP

## LIVESTOCK RISK PROTECTION

Offered through our Commodity Office

#### Benefits of using LRP:

- Fed Cattle, Feeder Cattle, Hogs
- Head and weight specific
- Variety of coverage lengths
- Premium is due at the end of the policy
- Downside price protection with top side open
- Settled against the cash markets

### PRODUCERS LIVESTOCK MARKETING ASSOCIATION

Give us a call today to learn more or receive a quote to protect your livestock.

Commodity Division: (712) 274-0539  
Zach Tindall Cell: (712) 541-9992  
Email: ztindall@plmcoop.com



**PLMA WEBSITE:**

[www.producers-livestock.com](http://www.producers-livestock.com)

## NEXT GEN NETWORK

The Next Gen Network is hitting the road this spring and we're keeping the momentum rolling after kicking off the year with our first annual Winter Conference in January.

This spring, members will have the opportunity to connect in smaller, regional settings ahead of a few of our Regional Summits. These gatherings are designed to bring producers together for real, boots-on-the-ground conversations and a behind-the-scenes look at how their peers are operating.

One of the benefits of being a part of the Next Gen Network is the chance to connect with like-minded folks in the industry, and new this year, we're offering the opportunity to tour both fellow members' operations and other Producers Livestock customer operations across our trade territory – allowing members to see firsthand what others are doing on their own farms and feedyards. We're getting up close and personal as our members share what's been working, what's changing and how they're adapting in today's agricultural environment.

Stops are currently scheduled for:

- Broken Bow, Nebraska.
- Exira, Iowa.
- Lakefield, Minnesota.

Interested in joining us? Now is the time to sign up for the Next Gen Network! Members receive full details on each stop, event updates and early access to upcoming opportunities. Membership is open to any livestock producer, no strings attached, so tell your friends! For more information, go to <https://producers-livestock.com/next-gen-network/>.

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Contact Emily Manthei or Tina Fettes at (402) 597-9189 to get started today!

Or visit the website to download an enrollment form: <https://producers-livestock.com/credit>